

Salisbury Area Chamber of Commerce Mission Statement

The Salisbury Area Chamber of Commerce is dedicated to establishing and maintaining itself as the primary advocate, voice, and resource for business organizations in our area.

To accomplish our mission, we will:

- Use our resources to be an influential regional leader to encourage, support, and foster the free enterprise system
- Work to maintain and improve the area's quality of life
- Maintain strong support for our existing industries
- Continue to promote and support economic development

Salisbury Area Chamber of Commerce

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Salisbury, Maryland 21803-0510

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Benefits Of Membership



Salisbury Area Chamber of Commerce

(410) 749-0144

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www.salisburyarea.com

“GET CONNECTED”

A Leader on the Lower Shore

Updated February 2008

See our web site for the most up to date list.

What Chamber Membership Does for You

- Adds credibility to your business or organization
- Membership plaque to display, decal and membership ID cards
- Two free meeting room uses per year at the Chamber Business Center
- Monthly networking opportunities at Business After Hours and General Membership Luncheons
- 13 Committees to join for networking and community involvement
- Free announcement (one time) in 4,000 copies of *The Business Journal* as a listing of being a new member including an explanation of your business or organization
- Marketing opportunity with discounted advertising in *The Business Journal* as a Chamber member
- Free website listing with optional upgrades
- Free listings under three categories in the Salisbury Area Chamber of Commerce Directory
- Subscription to the Salisbury Business Journal
- Training programs, seminars and workshops
- Economic Forecasts
- Opportunity to purchase mailing lists at a discounted rate
- Referrals
- Marketing support through PR & Marketing Committee (PR/ER)
- Free notary service
- Corporate sponsorship opportunities at the Salisbury Festival, Annual Golf Tournament, and many other special events and meetings
- Legislative advocacy
- Map of Salisbury and Wicomico County with advertising opportunities
- New resident packets for recruitment
- Grand openings and ribbon cuttings
- Opportunity to display Business at a General Membership Luncheon
- New member orientation receptions
- Member recognition awards
- Use of Member to Member Discount Program
- Classified Listing

“GET CONNECTED”

Save Money with Member-To-Member Benefits

Advertising & Media

Clear Channel Radio (410-572-6714)— 60 free commercials with a 10 month contract for new advertisers

Comcast Spotlight (410-341-8950)- 10% Discount on new business commercial production

Delmarva Broadcasting (410-219-3500)— 15% on initial schedule for new radio advertising

Great Scott Broadcasting (302-856-2567)) 25 free commercials with any new business commercial flight, contact Jeff Evans

Morning Star Publications (302-629-9788) — 25% off your first ad in the Business Journal.

The Daily Times (410749-7171) - Discount package for new members. Must be new advertisers. Call the Daily Times for details.

AUTOMOTIVE

Burnett-White Tire & Auto (410-742-2222)— Free flat repairs on personal automobile — no fleets.

Courtesy Chevrolet, Cadillac (410-749-7100)—10% discount on services/parts.

Enterprise Car Rentals (410-742-2200)— VIP Corporate Discount Program, available with Chamber ID card.

Pohanka Automotive Group (410-749-2301) — Special employee purchase savings to employees of Chamber member companies. Save on new and used car sales. For further information, call Chris Hagel.

Quarles Petroleum (267-825-5570)-\$100 off your first invoice with a free setup included

BUSINESS SUPPORT

Avery Hall Insurance (410-742-5111) — 10% discount on HR Solutions.

Beacon Technologies, Inc. (410-546-1842)— 10% discount off our standard and Dynamic Web Site Design packages. Also offering an additional 10% off to all start-up businesses.

Consulting, Training & Development Services (410-860-6664)— 10% discount on all seminars at member sites that are attended by 6 or more employees.

Innovative Benefit Solutions (410-213-8338)— 10% discount on management fees for Chamber members.

Delmarva Computing Service (410-749-4900)— 10% discount on initial 10 hours of labor or free 17" flat screen monitor with the purchase of a server.

Future Endeavors (443-944-2717) -20% discount on an initial Life or Business Coaching Consultation to Chamber Members

Resume & Outplacement Services (410-546-0251)— 15% discount resume or outplacement services.

Staples Business Advantage - Discount purchasing from Staples website. Items delivered right to your business.

FINANCIAL

BB & T (410-546-2265) - 1/2 off the first years 3x5 safe deposit box rental for personal or business use.

R. Bruce Hoffman (410-546-0555) 10% Personal tax preparation.

Hebron Savings Bank (410-726-4842) —With new personal account, 1st set of checks free (Blue-Safety only).

Liberty Tax Service (410-742-6200)— \$25 off the preparation of your tax return.

Shore Bank (410-548-7125) — Free checking account with first order of checks free.

FOOD & ENTERTAINMENT

Deer Run Golf Course (410-629-0060)— Chamber members and their employees offer: \$30 for round of golf with cart. No restrictions.

Subside Deli (410-742-0094) Fry free with the purchase of a sub.

The Great Gourmet (410-754-8800)— 15% off order.

Treasured Chocolates, LLC (410-742-0999)— 10% Discount on total purchase

Ward Foundation (410-742-4988)- 1/2 off the adult admission.

Wright's Market (410-742-8854)— 5% off the total purchase.

HEALTH & WELLNESS

Accurate Optical Company, Inc. (410-749-1545) — 25% - 30% discounts to members, their employees and family members for eye examinations and purchases of lenses and frames. Identification cards are available to Chamber members.

Avery Hall Insurance/Peninsula Financial Services (410-742-5111/ 410-742-6126)- Discount offered to members and their families on selected long-term care policies. Contact companies for details.

Curry Chiropractic (410-860-1111) -Complimentary Consultation

e-dental— dental Insurance available to Chamber companies and employees. Being services by Atlantic / Smith Cropper & Deeley.

Warwick Manor (410-860-9600)— 10% discount for members and their families on services and fees.

Sound Advice Hearing Aid Center (410-219-5088)— 10% off hearing aids and hearing aid replacement batteries.

Whitney-Wallace CRE (410-548-5484) \$100 off Feng Shui Consultation

MARKETING/PUBLIC RELATIONS

a.s.a.p.r. Public Relations & Marketing (410-219-5200)— 25% off marketing plan development & 10% off PR & marketing services.

chouette ideas, inc. Marketing & Event Management (410-430-6924)—10% off services. Some restrictions apply.

Delmarva Direct Data (410-742-4563) — \$25 discount off the first 4 months of service for new members.

LGE Designs International (410-548-4078)— 10% off marketing services.

Mail Movers (410-749-1885) — 15% discount on all mailing services and purchased equipment.

RETAIL

Benjamin's Wear It Again (410-546-5111) 20% off regular price merchandise.

Interior Motives Gallery (410-860-0074) — 15% off any custom framing.

Kuhn's Jewelers (410-742-3256) — 10% off all merchandise.

Salisbury Pewter(410-546-1188) — 20% off one regular priced Salisbury Pewter product: pewter or sterling silver.

Sharp Water (410-742-3333)— Free water test for Chamber members. For new customers: 2 months free cooler rental and 20 gallons of spring water free.

Sherwin Williams (410-742-3128)— 20% discount with the presentation of a preferred customer card. **The Perfect Dress (410-543-8843)** - \$10 off any purchase of \$100 or \$20 off any purchase of \$200 or more.

Teddy Bear Connection (410-334-3899 (FUZY) - 10% discount on apparel and accessories.

That* Furniture Store (410-546-that (8428) - \$10 off "First" purchase of \$100 or \$20 off any purchase off \$200 or more.

OTHER SPECIALTIES

America's Best Value Inn (410-742-7194) — Year-round "Buddy Rate" \$52.99*. Summer weekend rates (May15-Oct. 16) slightly higher at \$89* (*plus tax, some restrictions apply — call for details).

Blood Bank of Delmarva (410-749-4161)— Small group membership.

Delmarva Oil & Propane (410-742-5175) — Discount on fuel oil, gasoline, diesel and propane. Not to be used with other discounts.

Delmarva Synthetics (410-860-1830) — 10% Discount or greater on gasoline, diesel and propane. Not to be used with other discounts.

Goslee Transportation & Fleet Specialist (410-742-7771)— \$10 off initial DOT Service consultation for Chamber members. Evening and Sat. appointments available.

Grout M.D. (410-896-9949) 10% off your first hard surface cleaning.

Healing Hands Animal Clinic (410-742-4884) 10% off all veterinary services.

J.S. Enterprise "Pure Air" (410-749-3599) 10% off all air and water purifiers.

MonitorClosely.com Delmarva Peninsula (410-546-0046) - 20% off equipment MSRP (not combined with other offer) Special discount requires 3-year Equipment and service agreement.

Naylor Mill Self Storage (410-341-7477) 10% off the first month's rent of storage unit.

Salisbury Pet Crematory (410-742-4440)— 10% off all services.

Stanley Steemer (410548-1170) - 15% off regular pricing, not to be combined with other discount offers.

"Get Connected"

Add your benefit by calling

410-749-0144

Participating merchants reserve the right to modify their participation in the Member to Member Benefit Program at anytime. Store specials, sale items, and certain other items may be regularly excluded. Discounts only apply to current SACC Members.