

# MEMBER TO MEMBER BENEFITS

*Save Money with Member-To-Member Benefits!!!*

## ADVERTISING & MEDIA

[Clear Channel Radio \(410-572-6714\)](#) – 60 free commercials with a 10 month contract for new advertisers

[Comcast Spotlight \(410-341-8950\)](#) - 10% discount on new business commercial production.

[Delmarva Broadcasting \(410-219-3500\)](#) – 15% on initial schedule for new radio advertising

[Great Scott Broadcasting \(302-856-2567\)](#) - 25 free commercials with any new business commercial flight, contact Jeff Evans

[Morning Star Publications \(302-629-9788\)](#) – 25% off your first ad in the Business Journal.

[The Daily Times \(410-749-7171\)](#) - Discount package for new members. Must be new advertisers. Call the Daily Times for details.

## AUTOMOTIVE

[Burnett-White Tire & Auto \(410-742-2222\)](#) – Free flat repairs on personal automobile – no fleets.

[Courtesy Chevrolet, Cadillac \(410-749-7100\)](#)—10% discount on services/parts.

[Pohanka Automotive Group \(410-749-2301\)](#) – Special employee purchase savings to employees of Chamber member companies. Save on new and used car sales. For further information, call Chris Hagel.

## BUSINESS SUPPORT

[BBSI \(410-546-2020\)](#) – 10% discount on Employee Handbook review or development.

[Beacon Technologies, Inc. \(410-546-1842\)](#) – 10% discount off our standard and Dynamic Web Site Design packages. Also offering an additional 10% off to all start-up businesses.

[BesTemps \(410-546-0251\)](#) – 15% discount resume or outplacement services.

[Cavalier Business \(302-519-9111\)](#) – Call for details on benefits exclusive to Chamber members.

[Consulting, Training & Development Services \(410-860-6664\)](#) – 15% discount on all seminars at member sites that are attended by 6 or more employees.

[Dale Carnegie Training \(302-448-0424\)](#) – 5% off any course or on-site class.

[First Call Office Products \(866-914-4311\)](#) – Order online and receive an additional 5% off our already low member priced catalog.

[Future Endeavors \(443-944-2717\)](#) -- 20% discount on an initial Life or Business Coaching Consultation to Chamber Members.

[Inacom Information Systems \(410-543-8300\)](#) – FREE network analysis, document activity analysis and 6 month's web hosting for new clients plus 10% discount off MSRP of business telephone systems.

[Innovative Benefit Solutions \(410-213-8338\)](#) – People's Health Express focusing on Wellness by offering discounts on dental care, vision care, prescription drugs, and TelaDoc.

[Merchant Brokers \(410-703-5519\)](#) – 15% off any equipment or supply purchases.

[Staples Business Advantage](#) -- Discount purchasing from Staples website. Items delivered right to your business.

## FINANCIAL

[BB & T \(410-546-2265\)](#) - 1/2 off the first years 3x5 safe deposit box rental for personal or business use.

[R. Bruce Hoffman \(410-546-0555\)](#) - 10% Personal tax preparation.

[Hebron Savings Bank \(410-726-4842\)](#) —With new personal account, 1st set of checks free (Blue-Safety only).

[Morgan Stanley Smith Barney \(410-341-7906\)](#) — Financial Plan and/or 401K Plan review at no cost.

[Shore Bank \(410-548-7125\)](#) — Free checking account with first order of checks free.

## FOOD & ENTERTAINMENT

[Deer Run Golf Course \(410-629-0060\)](#) — Chamber members and their employees offer: \$30 for round of golf with cart. No restrictions.

[Subside Deli \(410-742-0094\)](#) --- Fry free with the purchase of a sub.

[Ward Foundation \(410-742-4988\)](#) --- 1/2 off the adult admission.

[Wright's Market \(410-749-9587\)](#) — 5% off the total purchase.

## HEALTH & WELLNESS

[Accurate Optical Company, Inc \(410-749-1545\)](#) — 25% - 30% discounts to members, their employees and family members for eye examinations and purchases of lenses and frames. Identification cards are available to Chamber members.

[eDental](#) — Dental Insurance (brought to you by Dominion Dental Services) available to Chamber companies and employees. Being serviced by Atlantic / Smith Cropper & Deeley.

[Premier Planning Group \(410-251-6907\)](#) — Discount offered to members on long-term care policies. Contact for details.

[Warwick Manor \(410-860-9600\)](#) — 10% discount for members and their families on services and fees.

[Whitney-Wallace CRE \(410-548-5484\)](#) \$100 off Feng Shui Consultation

## MARKETING/PUBLIC RELATIONS

[a.s.a.p.r. Public Relations & Marketing \(410-883-2000\)](#)—25% off marketing plan development & 10% off PR & marketing services.

[Delmarva Direct Data \(410-742-4563\)](#) — \$25 discount off the first 4 months of service for new members.

[LGE Designs International \(410-548-4078\)](#) — 10% off marketing services.

[Mail Movers \(410-749-1885\)](#) — 15% discount on all mailing services and purchased equipment.

## RETAIL

[Habitat for Humanity ReStore \(410-546-1551\)](#) — 10% discount on any purchase.

[Instant Shoe Repair \(410-742-7959\)](#) — 10% discount for Chamber members.

[Interior Motives Gallery \(410-860-0074\)](#) — 15% off any custom framing.

[Kuhn's Jewelers \(410-742-3256\)](#) — 10% off all merchandise.

[Robinson's Clock \(410-546-0817\)](#) — 20% off one regular priced Salisbury Pewter product: pewter or sterling silver.

[Sharp Water \(410-742-3333\)](#) — Free water test for Chamber members. For new customers: 2 months free cooler rental and 20 gallons of spring water free.

[Sherwin Williams \(410-742-3128\)](#) — 20% discount with the presentation of a preferred customer card.

## OTHER SPECIALTIES

[America's Best Value Inn](#) (410-742-7194) — Year-round “Buddy Rate” \$52.99\*. Summer weekend rates (May15-Oct. 16) slightly higher at \$89\* (\*plus tax, some restrictions apply — call for details).

[Blood Bank of Delmarva](#) (410-749-4161) — Small group membership.

[Delmarva Oil & Propane](#) (410-742-5175) — Discount on fuel oil, gasoline, diesel and propane. Not to be used with other discounts.

[D.O.T.](#) (410-742-7771)— \$10 off initial DOT Service consultation for Chamber members. Evening and Sat. appointments available.

[Healing Hands Animal Clinic](#) (410-742-4884) - 10% off all veterinary services.

[J.S. Enterprise “Pure Air”](#) (410-749-3599) - 10% off all air and water purifiers.

[Naylor Mill Self Storage](#) (410-341-7477) - 10% off the first month's rent of storage unit.

[Stanley Steemer](#) (410-548-1170) - 15% off regular pricing, not to be combined with other discount offers.

**“Get Connected”**  
Add your benefit by calling  
**410-749-0144**

*Participating merchants reserve the right to modify their participation in the Member to Member Benefit Program at anytime. Store specials, sale items, and certain other items may be regularly excluded. Discounts only apply to current SACC Members.*